



# Cisco

## 700-020 Exam

### Cisco Video Sales Essentials Exam

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## Version: 8.0

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**Question: 1**

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Which conferencing solution is designed for messaging, meeting, calling and persistent content sharing?

- A. CMR
- B. Cisco Meeting Server
- C. Telepresence Server
- D. Spark

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**Answer: B**

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**Question: 2**

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What is a common government or public sector industry need?

- A. Providing lifelong learning opportunities.
- B. Addressing higher citizen expectation for communications, services and information access.
- C. Streamlining production processes for more efficient supply chains.
- D. Addressing cost, quality and access to healthcare for patients.

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**Answer: B**

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**Question: 3**

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According to Gartner, how much technology spending will be outside of IT by the year 2020?

- A. 50%
- B. 75%
- C. 85%
- D. 90%

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**Answer: D**

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**Question: 4**

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Which room system can also function as a white board?

- A. MX800
- B. Spark Board
- C. SX20
- D. SX10

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**Answer: B**

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**Question: 5**

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Which mobile endpoint is designed to work with Cisco Meeting Server?

- A. Spark
- B. Jabber
- C. CMA
- D. WebEx

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**Answer: C**

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